

# PERFORMANCE AND ACCOUNTABILITY



## What is Pharmacy Accountability?

CPESN® USA is the first, nationwide **Accountable Pharmacy Organization**. Each of the more than 2,500 pharmacies is willing to be incentivized with objective measures that are aligned with the plan or sponsor's goals. As a **clinically integrated network**, CPESN's single signature capacity allows streamlined **Value-Based Contracting** at scale, with a variety of risk and reward incentives, measuring all CPESN Pharmacies together, or individually.

## VALUE-BASED CONTRACTING FRAMEWORK

### Pick a Measure

Performance Measure Set	
CPESN Network Provided Data	<b>Process</b> HgA1c Reported mmHg Reported Completed PHQ2 Completed PHQ4* Completed PHQ9* Completed GAD7 Completed eCare Plan Referred to Care Team Member
	<b>Clinical</b> HgA1c <7.0 HgA1c <8.0 HgA1c <9.0 mmHg 150/90 mmHg 140/90 Improved PHQ9
Plan/PBM Provided Data	Completed CMR PDC <80% SUPD

\*Coming soon based on vendor availability to report



### Pick a Target Result

Performance Measurement Result	
>90%	Actively Engaged at Goal or Improved
80-89%	Actively Engaged at Goal or Improved
70-79%	Actively Engaged at Goal or Improved
60-69%	Actively Engaged at Goal or Improved
50-59%	Actively Engaged at Goal or Improved
40-49%	Actively Engaged at Goal or Improved
30-39%	Actively Engaged at Goal or Improved
20-29%	Actively Engaged at Goal or Improved
10-19%	Actively Engaged at Goal or Improved
0-9%	Actively Engaged at Goal or Improved



### Pick a Period

Performance Period	
Quarterly	Annually



### Pick a Bonus or Withholding

Bonus
100% of Rate for Bonus
90% of Rate for Bonus
80% of Rate for Bonus
70% of Rate for Bonus
60% of Rate for Bonus
50% of Rate for Bonus
40% of Rate for Bonus
30% of Rate for Bonus
20% of Rate for Bonus
10% of Rate for Bonus
Withhold/Penalty
100% of Rate Withheld
90% of Rate Withheld
80% of Rate Withheld
70% of Rate Withheld
60% of Rate Withheld
50% of Rate Withheld
40% of Rate Withheld
30% of Rate Withheld
20% of Rate Withheld
10% of Rate Withheld

### Create a Performance Plan

Example Performance Plan <sup>a</sup>		
Disease Management Services	Outcome of Interest	Example Goal
Hypertension Management	mmHg	140/90
Diabetes Management	HgA1c	<8%
Asthma Management	Care Plan	100% Updated
Behavioral Health Supports	Referrals <sup>b</sup>	100% Referred
Bonus/Penalty Structure <sup>c</sup>	Performance Threshold	
100% of Rate Bonus	≥80% of Engaged Members at Goal or Improved	
50% of Rate Bonus	60-80% of Engaged Members at Goal or Improved	
No Bonus or Penalty	40-60% of Engaged Members at Goal or Improved	
40% of Rate Penalty	<40% of Engaged Members at Goal or Improved	
<sup>a</sup> Performance assessed quarterly <sup>b</sup> If positive screen using PHQ-4,9,15 and/or GAD-7 <sup>c</sup> 40% of fees withheld for performance		

*Did you know?*  
 CPESN has participated in more than **30** measure-based contracts in the last **18 months**

**CPESN PHARMACIES:**  
 local roots, local relationships,  
 and local engagement



# VALUE-BASED CONTRACTING FRAMEWORK

## Diabetes Management

**Target Population:** A1c > 9.0

**Target Measure #1:** HgA1c < 9.0

**Target Measure #2:** HgA1c Reported

**Target Result #1:** 60+% of Target Population At Goal (< 9.0) or Improved

**Target Result #2:** 80% of Target Population with A1c Result Documented

**Performance Period:** Annually

**Performance Bonus:** 50% of PMPM Payment

**Performance Grouping:** Entire CPESN Network

**Pharmacy Measure Source Data:** CPESN Care Plan Submissions

## Hypertension Management

**Target Population:** All Members

**Target Measure #1:** mm Hg < 140/90

**Target Result #1:** Number of Members of Target Population At Blood Pressure Goal (< 140/90)

**Performance Period:** Quarterly

**Performance Bonus:** \$50 per Patient at Goal Each Quarter

**Performance Grouping:** Individual Pharmacy

**Pharmacy Measure Source Data:** CPESN Care Plan Submissions

## Adherence Bonus Program

**Target Population:** <0.8 PDC in Prior Year

**Target Measure #1:** PDC > 0.8 for Target Drug Class(es)

**Target Result #1:** Members Achieving > 0.8 PDC for Each Month of Plan Year

**Performance Period:** Monthly

**Performance Bonus:** \$25 Payment for Each Month PDC > 0.8

**Performance Grouping:** Individual Pharmacy

**Pharmacy Measure Source Data:** Health Plan or PBM Claims

Standard Structure

Standard Structure with Modified Incentive

Non-Standard Structure – Bonus/Incentive Only

## Frequently Asked Questions

**Q:** Who calculates the measures?

**A:** It can be the plan, sponsor or the CPESN network – whomever the purchaser desires. Data must be available for calculation and the CPESN network makes all raw Care Plan data available to plans and sponsors.

**Q:** How are bonuses paid or withholds held?

**A:** If not paid directly by the plan or sponsor, the CPESN network may either allocate the bonus payment or hold the withhold on the plan or sponsor's behalf.

**Q:** Are there other measures not listed that can be used?

**A:** Yes. Other popular measures are Total Cost of Care, re-hospitalizations and emergency room visits. The measures suggested utilize available care plan and pharmacy plan data for a variety of types of plans and sponsors that frequently interact with pharmacy providers.

**Q:** Can this data be used for HEDIS, Medicare Advantage Stars, State-Level Medicaid Plan Measures and/or other measures or metrics plans and sponsors are held to?

**A:** Yes. Unless/until HEDIS measures are changed to allow measurement of these values at the pharmacy, it may require an unconventional approach, but it can be done.